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I have purchaesd quite a few books recently on network marketing, party plan ideas, direct sales, mlm... and this one Be a Recruiting

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Super Star is one that I am SO glad that I did purchase. It gives many ideas, plans, words, and help to encourage you to build a downline- which is so important if you are wanting to work smarter and not harder!

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letting you in on mary christensens easy to master system for finding and training the right people to sell your product or services and teaching them to do the same youll learn how to increase your income exponentially by

Network marketing-also known as direct selling and multilevel marketing-has turned millions of people into successful business owners. But to truly reach their earning potential, network marketers need to successfully grow their businesses by recruiting the right people. Written by a true network marketing superstar who personally enlisted over 1,000 people in her first year, the book reveals a proven, innovative approach to recruiting that gets results

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fast. Readers will learn how to: * discover their own recruiting style * identify people who will become a great part of their team * do and say the right things to turn prospects into partners * overcome objections with confidence * attract people who never considered network marketing Filled with advice and inspiration, this indispensable guide gives network marketers the know-how and confidence they need to grow their enterprise and become top earners.

As far as career opportunities go, network marketing is hard to beat. It costs almost nothing to start, allows for flexible hours, and paves the way for financial independence. Network marketing -- also known as direct selling and multi-level marketing -- has turned millions of people into successful business owners. But to truly

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reach their earning potential, network marketers need the right tools. Be a Network Marketing Superstar provides a proven 26-step program designed to help readers quickly become stars in this fast-growing and profitable industry. This powerful training manual shows readers how to: * master the six core skills of successful network marketing * sharpen their salesmanship * become more persuasive * build relationships * overcome roadblocks * radiate positive energy * find and attract quality people * be powerful coaches and mentors. With equal parts advice and inspiration, as well as helpful worksheets and exercises, this indispensable guide gives network marketers the know-how and confidence they need to join the ranks of the top moneymakers.

The "party plan" model of direct selling-introducing products

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through home parties, social gatherings, and fund-raisers-has been the route to financial freedom for millions. This inspiring, hands-on manual, written by an author who has achieved unprecedented success herself, shows other women how they can generate more bookings, more sales, and more business leads at their parties, as well as build a team of independent party planners, and drive up their own commissions. Exemplified by powerhouse brands like Tupperware, Pampered Chef, and Mary Kay, the party-planning method is an unparalleled opportunity for anyone to live the life they dream about and deserve. In *Be a Party Plan Superstar*, readers will discover, step-by-step, how they can transition from selling to friends and family to building a profitable business, develop a who's-who customer base, create an environment of fun, be an engaging host, and close sales effortlessly. This is the one book that shows

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women how to become direct-selling superstars...simply by being the life of the party.

Be a Network Marketing Superstar provides a proven multi-step program designed to help readers quickly become stars in the profitable network marketing industry. With equal parts advice and inspiration, this user-friendly guide gives network marketers all the tools they need to succeed.

Network Marketing has seen a remarkable expansion of late, with entrepreneurs benefitting from an unheralded demand for their services. The authors of this book demonstrate proven techniques to achieve financial success in Network Marketing, which include:
How to conduct successful business launch parties, party plans and

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business meetings. Breakthrough networking tips that get appointments booked. Practical advice on organising business finances, buying supplies, tracking expenses and balancing the books. Simple techniques to track customer needs, previous purchases, personality and lifestyle. There is little doubt that Network Marketing techniques will become increasingly deployed in the business world, with the advent of online business and customer-focused selling, *Make Your First Million in Network Marketing* provides all the information needed to succeed in this field.

You built a business for yourself with a goal to reach new heights of success and bring home a sustainable high income. But the most important ingredient to finding that success is not you--it's your

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team! Industry superstar Mary Christensen has revealed a plan for cultivating a community within your business that individuals will be impatient to enter, energized to participate in, and reluctant to leave. In *Be a Network Marketing Leader*, entrepreneurs and business owners will discover how to:

- Create a vibrant can-do culture
- Build team spirit
- Become an influential communicator
- Coach instead of train
- Challenge team members to aim higher
- Embrace change to stay ahead of the game
- And much more!

Ambitious goals require teamwork. When you focus on people ahead of products, they will contribute more and bring others into the fold--and your business will skyrocket!

Direct selling is booming. It's no surprise when you consider the benefits of launching a direct selling business--low start-up costs,

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strong earning potential, and a flexible work schedule. Currently an estimated 15.6 million people are involved in direct selling in the U.S. alone-and more than 100 million worldwide. Mary Christensen has empowered and equipped thousands of direct sellers to succeed, and in her newest book, *Be a Direct Selling Superstar*, she delivers an all-encompassing guide to building, leading, and managing a profitable direct sales organization. Readers will learn how to:

- * Set goals
- * Eliminate self-sabotaging behaviors
- * Market their products and business opportunity effectively
- * Communicate persuasively
- * Build a committed network of sellers
- * Be an influential leader
- * Create a clear roadmap for others to follow
- * Inspire and lead a wide range of personalities
- * Maintain work-life balance
- * Manage their time and their money wisely

For corporate refugees, ambitious entrepreneurs, mompreneurs, and anyone else looking for a new

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source of income-this inspiring master plan explains step by step how to achieve long-term success in direct selling.

GREG SAVAGE knows about leadership. Greg is a founder of four highly successful businesses in the recruitment. He has led start-ups to IPO, navigated businesses through a recession, the boomtimes and the global financial crisis. He has been headhunted to lead in global recruitment businesses. Most of all Greg is a communicator. He is probably the

Shares principles for sales success, covering such topics as "Active as If It Were Impossible to Fail," "Dedicate Yourself to Continuous Learning," "Make Every Minute Count," and "Know how to Close the Sale." 30,000 first printing.

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How many hours a day do you dream about making a ton of money? How often do you wonder what direction you should be going in your life? Whether you're a college dropout, just finished school, or have been working a 9 to 5 job for far too long; you can be the next millionaire recruiter!

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